## Message Text

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INFO OCT-01 NEA-11 IO-13 ISO-00 EB-08 COME-00 AGR-01 CEA-01 CIAE-00 DODE-00 FRB-03 H-01 INR-10 INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05 SS-15 ITC-01 TRSE-00 ICA-11 SP-02 SOE-02 OMB-01 DOE-15 /126 R

DRAFTED BY STR/DSCOOPER:TK APPROVED BY STR/SLLANDE STATE/MBAAS COMMERCE/SCRAVEN

-----125841 010943Z /20

R 010140Z JUL 78 FM SECSTATE WASHDC TO AMEMBASSY TEHRAN INFO USMISSION GENEVA

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USMTN

E.O. 11652: N/A

TAGS: ETRD, IR, MTN

SUBJECT: PARTICIPATION OF IRAN IN THE MTN

1. DUE TO THE FACT THAT HIGH LEVEL OFFICIALS IN TEHRAN HAVE NOT YET FOCUSSED ON THE MTN AND THEREFORE HAVE BEEN SLOW IN TRANSMITTING INSTRUCTIONS TO THE IRANIAN DELEGATION IN GENEVA, THE U.S. MTN DEL HAS BEEN UNABLE TO HOLD SUBSTANTIVE CONSULTATIONS WITH THE PARTICIPANTS FROM IRAN. GIVEN THE FAST APPROACHING JULY 15 DATE, IT WOULD BE HELPFUL IF EMBASSY TEHRAN MADE APPROPRIATELY HIGH LEVEL CONTACTS WITH GOVERNMENT IN ORDER TO ENCOURAGE ACTIVE MTN PARTICIPATION LIMITED OFFICIAL USE

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PLUS ACCESSION TO THE GATT.

2. IRAN IS THE PRINCIPAL SUPPLIER OF SEVERAL PRODUCTS CURRENTLY ON THE U.S. OFFER LIST INCLUDING SUCH TRADITIONAL EXPORTS AS CAVIAR, CERTAIN HIDES AND SKINS, DATES, RUGS, PISTACHIO NUTS AND CASHMERE. IN ORDER TO SEE THESE OFFERS IN FACT IMPLEMENTED, THE IRANIANS ARE GOING TO HAVE TO

OFFER THE UNITED STATES SOME MEASURE OF RECIPROCITY IN THE MTN.

3. YOU MIGHT ALSO WANT TO POINT OUT THAT THESE MAY BE THE LAST TRADE NEGOTIATIONS FOR THE NEXT TWENTY YEARS AND ALTHOUGH THEY ARE IN THE FINAL STAGES, IRAN STILL HAS A

ROLE TO PLAY AND MAY WANT TO PARTICIPATE IN SHAPING THE FUTURE INTERNATIONAL TRADING SYSTEM.

4. IN ADDITION, WE ARE PRESSING KEY LDCS, SUCH AS IRAN, TO JOIN THE GATT BY THE END OF THE MTN. IN VIEW OF THE FACT THAT IRAN IS BECOMING A MORE IMPORTANT TRADING COUNTRY WHICH SEEKS TO INDUSTRIALIZE ITS ECONOMY WHILE DIVERSIFYING EXPORTS AWAY FROM PETROLEUM, MEMBERSHIP IN THE ONE MULTILATERAL ORGANIZATION GOVERNING INTERNATIONAL TRADE IS PARTICULARLY IMPORTANT. IN ADDITION, IRAN'S MEMBERSHIP IN THE GATT WILL INCREASE ITS EFFECTIVENESS IN THE VARIOUS CODES NEGOTIATED IN THE MTN, MANY OF WHICH DO NOT STAND INDEPENDENT OF GATT PROVISIONS. VANCE

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## Message Attributes

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